



NORFOLK STATE UNIVERSITY
SCHOOL OF BUSINESS
2022 CURRICULUM
LEADING TO THE B.S. DEGREE IN BUSINESS
MANAGEMENT CONCENTRATION



The Bachelor of Science degree in Business with a concentration in Management requires a minimum of 121 hours of undergraduate work. The courses required in the Management concentration include the following:

First Year		Semester Credit Hour	
SEM	101	Spartan Seminar 101	1 cr. hr.
SEM	102	Spartan Seminar 102	1 cr. hr.
BUS	175	Introduction to Business & Entrepreneurship	3 cr. hrs.
BIO	100	Biological Sciences	3 cr. hrs.
SCI	101	Introduction to Physical Science	3 cr. hrs.
XXX	XXX	Science Lab Elective (See Note A)	1 cr. hr.
ENG	101	College English I	3 cr. hrs.
ENG	102	College English II (ENG 101)	3 cr. hrs.
HED	100	Personal and Community Health	2 cr. hrs.
BUS	284	Advanced Micro Computing	3 cr. hrs.
MTH	131	Pre-calculus for Non-Science Majors	3 cr. hrs.
MTH	132	Calculus for Non-Science Majors (MTH 131)	3 cr. hrs.
PED	100	Fitness for Life or PED 101/102 or Modified PED	1 cr. hr.
TOTAL			30 cr. hrs.
Second Year			
SEM	201	Spartan Seminar 201	1 cr. hr.
ACC	201	Principles of Financial Accounting	3 cr. hrs.
ACC	202	Principles of Managerial Accounting (ACC 201)	3 cr. hrs.
BUS	281	Legal Environment for Business (BUS 175)	3 cr. hrs.
BUS	270	Business Statistics (MTH 132)	3 cr. hrs.
ECN	211	Principles of Microeconomics	3 cr. hrs.
ECN	212	Principles of Macroeconomics (ECN 211)	3 cr. hrs.
ENG	210	Practical English Grammar	3 cr. hrs.
PSY	210	Introduction to Psychology	3 cr. hrs.
ENG	285	Public Speaking (ENG 102)	3 cr. hrs.
XXX	XXX	Humanities (See Note B)	3 cr. hrs.
TOTAL			31 cr. hrs.
Third Year			
BUS	330	Business Communications	3 cr. hrs.
BUS	376	Statistics and Quantitative Methods (BUS 270)	3 cr. hrs.
BUS	387	Intro to Entrepreneurship (BUS 366, BUS 360 and BUS 365)	3 cr. hrs.
BUS	360	Corporate Finance (ACC 202 and ECN 212)	3 cr. hrs.
BUS	375	Management Information Systems & E-Commerce (BUS 284)	3 cr. hrs.
BUS	350	Ethics in Management (BUS 365)	3 cr. hrs.
BUS	365	Organizational Behavior and Theory (PSY 210)	3 cr. hrs.
BUS	368	Human Resource Management (BUS 365)	3 cr. hrs.
BUS	366	Principles of Marketing (Junior Standing)	3 cr. hrs.
BUS	391	Introduction to Data Analytics & Big Data	3 cr. hrs.
TOTAL			30 cr. hrs.
Fourth Year			
BUS	XXX	Business Electives (See Note C)	3 cr. hrs.
BUS	410	Leadership and Diversity in Management (BUS 365)	3 cr. hrs.
BUS	415	International Management (BUS 365)	3 cr. hrs.
BUS	420	Organizational Change and Development (BUS 365)	3 cr. hrs.
BUS	476	Operations Management (BUS 376)	3 cr. hrs.
BUS	478	Strategic Management (BUS 476, BUS 365, BUS 366, BUS 360)	3 cr. hrs.
BUS	XXX	Business Elective (See Note C)	9 cr. hrs.
XXX	XXX	Global/Cultural & Language Electives (See Note B)	3 cr. hrs.
TOTAL			30 cr. hrs.
TOTAL REQUIREMENTS			121 cr. hrs. (OVER)

MANAGEMENT CURRICULUM 2022 PAGE 2

Note A: A Student needs to take **ONE** of the following laboratory courses. The laboratory course must be in the same area as one of the science lecture courses taken:

BIO 100L Biological Science Lab
SCI 101L Physical Science Lab

Note B: Global/Cultural and Foreign Language Electives (6 hours)

A student will choose **TWO** courses from the list below.

SOC 325 Society, Business & Internationalism
ENG 207 Introduction to World Literature
ENG 383 African-American Literature
FIA 201 Basic Art Appreciation
GEO 141 World Regional Geography
GEO 331 Economic Geography
GEO 336 Political Geography
GEO 337 Geography of Africa
HIS 336 African-American History since 1865
HIS 360 Latin America: Argentina, Brazil, and Chile
HIS 361 Latin America: Readings in Latin American History
HIS 363 Introduction to Modern Near-East
HIS 365 Latin America: Mexico, Central America, and the Caribbean
HIS 370 African History and Culture
HIS 371 African History and Culture
HIS 374 East Asian Civilization
HIS 375 Contemporary Economic System of China
HIS 376 Contemporary Economic System of Japan
HIS 446 Latin America Colonial
HIS 448 Slavery in the Atlantic Basin
HIS 476 Modern China and Modern Japan
HUM 210 Humanities
HUM 211 Humanities
MUS 301 Music Appreciation
MUS 234 African-American Music
POS 315 Blacks in American Political Process
POS 323 Comparative Government
POS 360 International Politics
POS 442 International Law
POS 461 International Organization
POS 462 The Near (Middle) East in International
POS 463 Politics of African Nations
POS 467 Introduction to Non-Western Politics
POS 468 A Survey of Contemporary Governments of Asia
PSY 340 Psychology of African Americans
REL 200 Major World Religions
SOC 101 Introduction to Social Science
SOC 237 Racial and Cultural Minorities
SOC 242 Introduction to Anthropology
FRN 111 and 112 Elementary French I and II
GRM 111 and 112 Elementary German I and II
JPN 111 and 112 Elementary Japanese I and II
SPN 111 and 112 Elementary Spanish I and II
SWA 111 and 112 Elementary Swahili I and II

Note C: A student needs to take **FOUR** of the following courses towards Business Electives: (12 cr. hrs.)

ACC 315 Federal Income Tax (ACC 202)
BUS 396 Introduction to Blockchain: Foundations and Business Use Cases (BUS 375)
BUS 465 Small Business Management (BUS 387)
BUS 363 Financial Institutions (BUS 360)
BUS 431 Information Systems Analysis & Design (BUS 375)
THM 351 Event Planning & Management
BUS 390 Business Database Management (BUS 284)
BUS 367 Consumer Behavior (BUS 366)
BUS 413 Principles of Retailing (BUS 366)
BUS 300 Internship

STUDENTS MUST EARN A “C” OR HIGHER IN THE FOLLOWING:

1. ALL Business courses: (ACC, BUS, and ECN)
2. ALL English courses: (ENG)
3. ALL Math courses: (MTH)
4. ALL Computer Science courses: (CSC)

MATHEMATICS SEQUENCE

For business school students, MTH 131, and MTH 132 are required courses. Based on the results of the mathematics placement test, a student MUST follow one of the following mathematics sequences.

Math Placement Test Result	Math Sequence
MTH 101	MTH 101, MTH 105, MTH 131, MTH 132
MTH 102	MTH 102, MTH 131, MTH 132
MTH 131	MTH 131, MTH 132

Revised: April 2022