

Procurement Services Management Team



Ruby M. Spicer, Director

- ❖ Ethel Edwards, Associate Director, Supplier Diversity
- ❖ Erika Allen, Assistant Director
- ❖ Vicki Lewis Beckett, Assistant Director, Procurement IT Solutions
- ❖ Tasha Jordan, Procurement Manager

Procurement Services Number: 757-823-8053

Procurement Service Department Structure

Goods Team

- ❖ Tasha D. Jordan, Manager of Goods
- ❖ Libbie Hudson, Contracts Officer
- ❖ Janet Bennett, Contracts Officer
- ❖ Ersalyn A. Arrington, Charge Card Adm.

Services Team

- ❖ Erika M. Allen, Manager of Services
- ❖ Kacey Smith, Senior Contracts Officer
- ❖ Michelle Purkett, Senior Contracts Officer
- ❖ Roi Ewell, Contracts Officer

What is required when acquiring goods or services?

Requisition

Prior to the purchase of goods and/or services a requisition is required to be entered in both eVA and Colleague. (Exceptions: stipends, paper, printshop purchases, travel and etc).

Selection of Procurement Methods:

- ❖ Small Purchase Procedures (up to \$200,000)
- ❖ Competitive Sealed Bidding
- ❖ Competitive Negotiation
- ❖ Sole Source
- ❖ Emergency
- ❖ Public Auction
- ❖ Reverse Auctioning

All of which are authorized by the Governing Rules

Small Purchases and Thresholds

- ❖ Small Purchases: Up to and including \$10,000
 - Single quote is allowed and set-aside for a DSBSD-certified **micro business**, unless exempted and documentation is required.

Small Purchases and Thresholds

- ❖ Over \$10,000 up to and including \$200,000:
 - Quick Quote, Unsealed Bidding, or Unsealed Request for Proposals are allowed. Quick Quote is the preferred method for unsealed bidding.
 - Solicitations over \$10,000 up to and including \$200,000 shall be set-aside for DSBSD-certified small business unless exempted and documentation is required.

▲ **Note:** Procurements that are expected to exceed \$10,000, public posting is required if Quick Quotes are not used.

Competitive Sealed Bidding or Competitive Negotiation

- ❖ Over \$200, 000 may be used for lesser amounts depending on the procurement:

Procurements over \$200,000 shall include a Prime Contractor Small Business Subcontracting Plan unless exempted and documented.

- ❖ The following are used for purchases over \$200,000 unless exception:
 - Competitive sealed bidding
 - Two-step competitive sealed bidding
 - Competitive negotiation

▲ **Note:** Public posting is required

Exceptions To Competitive Procurement

- ❖ **Emergency** – Take immediate action if required to protect personal safety or property and noncompetitively negotiate. Other emergencies, seek competition to the extent practicable.
 - Requires written determination signed by the agency head or designee. Public posting in eVA is required

- ❖ **Sole Source** – Over \$10,000 – a written quotation must be obtained from the vendor.
 - Requires written justification approved in advance by the agency head or designee. Public posting in eVA is required.

▲

Exceptions To Competitive Procurement

- ❖ **Public Auction Sale** – A determination is made in advance by the agency in writing that the purchase of non-technology goods, products, or commodities from a public auction sale is in the best interest of the public; such items may be purchased at the action. The writing shall document the basis for the determination.
 - Public auctioning (non-electronic) may be used up to the agency's delegated authority.
 - Participation in online public auctions is not permitted.
 - Set-aside for DSBSD-certified small businesses unless exempted. The procurement file shall be documented if the procurement does not qualify for a set-aside.

References

- Code of Virginia, Section No. §23.1-1017, Rules Governing Procurement of Goods, Services, Insurance and Construction by a Public Institution of Higher Education
- Code of Virginia, Virginia Public Procurement Act, § 2.2-4300 (Articles 1-6) on Ethics

References

- Commonwealth of Virginia's Procurement Manual for Institutions of Higher Education and their Vendors
- Code of Virginia's Restructured Higher Education Financial & Administrative Operations Act, 23.1-1000.,seq.
- Acts of Assembly 2008, Chapters 824 and 829



Charge Card Program
Contact: Ersalyn Arrington
823-2919

Training Dates

Small Purchase & Individual Liability Travel Charge Cards -





eVA Training Opportunities
Contact: Vicki Beckett Lewis
823-2542
Training Dates





Thank YOU

Questions?





NORFOLK STATE
UNIVERSITY

DIVISION OF FINANCE AND ADMINISTRATION

CONTROLLER'S OFFICE



AGENDA

- Prompt Payment Requirements
- Invoice processing /Common Errors To Avoid Payment Delays
- Object Codes
- Reminders and Contacts



Prompt Pay

- Code of Virginia, Chapter 43, Article 4 requires state agencies to pay for delivered goods and services within thirty calendar days after receipt of a proper invoice, or thirty days after receipt of the goods or services, whichever is later.
- The Accounts Payable Department is responsible for processing payments to vendors for goods and services received by the University.



Invoice Processing

- ❑ All invoices are required to be submitted to Accounts Payable via AccountsPayableDept@nsu.edu or delivered to Wilson Hall, Suite 201A. Vendors are instructed to send invoices directly to Accounts Payable for processing as part of the purchase order.
- ❑ Invoices received by the departments from vendors are required to send it to Accounts Payable immediately for processing.
- ❑ To successfully pay an invoice Accounts Payable requires the following:
 - ❖ Valid invoice from the vendor for the services render.
 - ❖ Purchase order matching the invoice, amount and quantity.
 - ❖ Department receiving and acceptance of the goods or services.





Invoice Processing and Common Errors To Avoid Payment Delays

☐ Departmental Responsibilities To Avoid Common Errors

- Accept (Receive) the goods and/or services in Colleague as soon as it is received. Do not wait for the invoice or to hear from AP before the goods or services are accepted in Colleague. Receiving is required in both Colleague and eVA; however, since Colleague is the system of record for a vendor payment, no payment can be made to a vendor without the colleague receiving on a Purchase Order.
- For Blanket Purchase Orders (BPOs), check your BPO in colleague to ensure there is enough funding to cover the invoice prior to providing authorization to pay to Accounts Payable. If an invoice and authorization to pay is received by AP, but there are not enough funds on the BPO, the invoice can not be processed for payment.
- For BPOs, your authorization to pay must include the date you are providing the authorization. This date is used to calculate the payment due date for prompt pay.



Invoice Processing and Common Errors To Avoid Payment Delays

☐ Departmental Responsibilities To Avoid Common Errors

- Document vendor disputes or changes needed to invoice to support late submission of invoice to AP. At times you may have to work with the vendor to ensure proper billing. This should be documented when invoices are submitted to the AP for processing. The 30 days will not begin until we have a proper invoice.
- Invoices for temporary workers:
 - ❖ Purchase Orders are required to be accepted (received) in Colleague at the same time department approves the hours worked on the time sheet for the temporary worker.
 - ❖ Ensure the pay rate for your temp worker is correct on the purchase order. If overtime is being paid, the purchase order must have an overtime rate prior to the temp worker working the overtime.



Invoice Processing and Common Errors To Avoid Payment Delays

☐ Departmental Responsibilities To Avoid Common Errors

➤ Membership and Subscriptions

❖ The time frame covered by the memberships or subscriptions must be noted on the invoice.

➤ Respond back to Accounts Payable inquiry timely. Account Payable processes upwards of 800 vendor invoices per month (not including Travel). In order to ensure prompt payment to vendor, departments are required to response timely.

➤ Colleague purchase order must be in an “Outstanding” status and coded to a correct account string. If the PO has a status of “In Progress” this means it has not been finalized by the Procurement office.

Purchase Order P0025244	
Back to 1010-10-062-50001-64057 Controller : Temporary Employment Services	
Status	Outstanding
Vendor	0509790 22nd Century Technologies
Amount	\$14,235.84
Maintenance Date	3/10/2022



Invoice Processing and Common Errors To Avoid Payment Delays

- Why is RECEIVING/ACCEPTING your goods and services IMPORTANT?
 - Receiving date in Colleague is vital to ensure prompt payment to vendors. Invoices can not be pay until the goods or services is received by the University.
 - Receiving date is also vital to ensure transactions are recorded in the proper fiscal year. Invoices received in AP and accepted in Colleague by June 1st will be charged to FY 2024.
 - Please continue to receive/accept your goods and services through June 30th. This is required to properly record the expense in the annual financial statements.



Object Codes

- The purpose of the colleague object codes are used to classify the type of expense being purchased for accurate financial reporting.
- The Object codes selected for requisitions must align with the goods or services being procured.
- Objects codes are the fifth component of the Colleague Account String

Example - 1010-10-062-50001-64203 – Office Supplies



Object Code Categories for Requisitions

630 Employee Dev/Transport
631 Recruitment Travel
635 Internal Charges
640 Gen Op. - Contractual Services
642 Gen Op. - Supplies
644 Gen Op. - Continuous Charges
650 Transfer Payments
660 Service Charges
670 Equipment

Payroll Object Codes (beginning with 61XXX) should never be used on requisitions



Object Codes – Concatenation & Resources

If you do not see the object code you need on my budget on Spartan Self-Service, please follow the steps below:

- Send an email to the Budget Office to request the object code needed in your budget.
- Object code listing is available on the public shared O:drive>Financial Services>Colleague Object Code Listing.



REMINDERS

FY 24 PHYSICAL INVENTORY IS UNDERWAY

- ❑ As required by the Commonwealth Accounting Policies and Procedures Manual, a physical inventory of capital assets is required at least once every two years in order to properly safeguard assets and maintain fiscal accountability. Therefore, Norfolk State University's method of physical inventory is to **conduct a wall- to-wall physical inventory of all assets recorded.**
- ❑ If you have not submitted your inventory form please do so immediately. Those stewards who are non- responsive will have their information escalated to the Department Chair, Dean and AVP of their respective areas. The forms should be submitted to FixedAssets@nsu.edu
- ❑ You may also email FixedAssets@nsu.edu or contact Tracy Caldwell-Gore, Financial Services Manager at 3- 2816 or trcaldwell-gore@nsu.edu if further information is needed.



REMINDERS

Fixed Asset Receiving and Stewards

- Purchases of fixed asset are received in Colleague by the Warehouse staff or the Fixed Assets Accountants (if assets are delivered directly to your department).

- The Fixed Asset Steward Assignment Form is used document the assigned steward for the newly purchased fixed asset. The person designated as the steward of the asset will be responsible for the annual inventory.



REMINDERS

- ❑ Cardinal HCM – leave taken by employees must be entered in the Cardinal HCM and approved by the supervisor. Please ensure your leave balance is up to date. If you have any questions regarding leave please contact nsupayroll@nsu.edu.
- ❑ Please be on the lookout for the year end HR/Payroll schedule. This schedule will outline the deadlines for payroll process during Thanksgiving and New Year.
- ❑ The Cardinal website for information and resources in moving around the cardinal system.
- ❑ Requisitions for grants should be entered prior to 90-days of the grant end date to ensure the items can be used during the grant period.



Contact Information

Directory for the Controller's Office staff is available on the public shared O:drive>Financial Services> Directory.





NORFOLK STATE
UNIVERSITY

Questions?



NORFOLK STATE
UNIVERSITY

Auxiliary Enterprises & Services



Catering Services

Ordering Guidelines

- Menu within the established per diem
- Purchase Order, Business Meal Certification, Invoice
- Timeline
- Other
 - Number of Guests
 - Location (25Live)
 - Occasion
 - Budget



Catering Services

Placing an Order

Contact the Catering Office at (757) 823-9476 or email norfolkcatering@thompsonhospitality.com. A room must be reserved in 25Live before initiating a catering request for an on-campus function. After a location has been confirmed with the university, the staff will help you determine the menu, event setup and all the other details for your event.

Payment for University Sponsored Events

Payment arrangements for a scheduled event should be made to Thompson Hospitality at least three (3) business days prior to the event. This payment will place the event in what is known as "confirmed status." If the event is not in confirmed status, Dining Services cannot guarantee that the service will be rendered. Purchase order, credit card, cash, and money order are acceptable methods of payment.



Catering Services

Food Safety

For the safety of you and your guests, and the adherence to health codes, no food, including leftovers may be removed from catered event sites. Your health and wellbeing is our primary concern.

Cancellation

To avoid any pro-rated charges, all cancellations must be submitted, in writing, to the Catering Office at least 72 hours (three business days) prior to an event.

Note:

Thompson Hospitality has exclusive rights to all food and beverage served at the University. Other individuals or catering firms may not bring food and beverages into campus facilities.

FACILITIES MANAGEMENT

Presenters

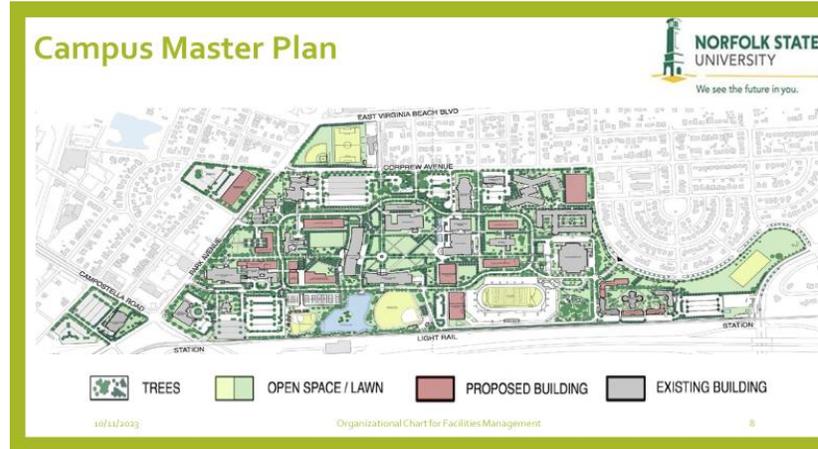
- **Capital Planning & Improvement Facilities Management,
Interim AVP.....Terry Woodhouse**
- **Administrative Services Director.....Dia Hayes**
- **Work Control Manager.....Aurthor Williams**
- **Director of Energy & Sustainability....Richard E. Martin**

Capital Planning & Improvements Interim AVP, Terry Woodhouse



Introduction

- Campus Master Plan
- Capital Projects
- Maintenance Reserve Projects



Baseball & Softball Field
Safety Upgrades



Gill Gym ADA Renovation

Outdoor Basketball
Courts

McDemmond -
Replace Air Valves

Campus Master Plan



We see the future in you.



Current Capital Projects



AGENCY RANKING	REQUEST TITLE	PROJECTED PROJECT COST
1	Construct Living Learning Center and Dining Facility	\$129,332,812
2	Construct Wellness, Health and Physical Education Center	\$146,813,967
3	Construct Lab School Academy	\$37,393,060
4	Construct New Dining Facility/Replace Scott Dozier	\$76,387,058
5	Construct Residential Housing Phase II	\$78,597,510
6	Improve Campus Infrastructure	\$14,064,327

In Progress Projects

- Construct New Science Building
- Replace the Fine Arts Building
- Construct Physical Plant/Warehouse

Current Capital Projects-*Continued*

New Science Building

- Design Architect: Work Program Architects + Smith-Group
- Construction Delivery Method: CMAR - SB Ballard Construction
- Construction Cost: \$112 Million
- Four-level 131,231 square foot
- Completion: Fall 2026



Current Capital Projects- *Continued*

New Fine Arts Building

- Design Architect: Hanbury
- Construction Cost: \$97 million
- Construction Delivery Method:
- Construction Manager At Risk
- Completion: Fall 2027



Current Capital Projects - *Continued*



Replace Physical Plant Building

- Design Architect: RRMM Architects
- Project Cost: \$30 million
- Square Feet: 80,000
- Construction Delivery Method: Design-bid-build



Administrative Services Director, Dia Hayes



Introduction

- Customer Service
- Budget Management
- Accounting
- Procurement
- Mail Services
- Fleet/Shuttle Services
- Work Control



Administrative Services Goals:

- Provide quality customer services to students , in-house staff, campus partners and outside vendors
- Ensure time and leave are reflected accurately in Kronos
- Provide 100% accountability by all administrative areas
- Continue to conduct monthly reviews of outstanding invoices to ensure they are paid in a timely manner
- Ensure purchase orders are created in a timely manner
- Ensure staff are following procurement policies and procedure by sending weekly reminders to reduce unauthorized purchases
- Implement Staff Development Initiative



Administrative Services Accomplishments:



Administration :

- Made recommendations for salary increases (Housekeeping, Grounds, and Trades Staff)
- Completed FY2023 ARMICS Review
- Implemented AXIS Global Card Access Training & TMA Training for staff
- Provided timely transportation services to students in hotels, for new student orientation, and various student events
- Give transportation concerns/complaints our immediate attention



Administrative Services Accomplishments:



Fleet / Transportation:

- Expanded Trans-Loc App to include hotels
- Installed Windows-10 Fuel System
- Moved Additional Surplus GEM Carts and Police Vehicles Out of Compound Area
- Purchased New ADA Shuttle Bus, 5 GEM Carts, 2 Chevy full body Pick-up Trucks



Accomplishments - *Continued*

Mail Services:

- In 2022, introduced its first supervisor in 3 years
- In 2022, processed 54,777 pieces of mail with minimal errors.
- To date, processed 34,052 pieces of mail from largest campus partners; Admissions and Financial Aid (due to increased of enrollment).
- Staff have assisted students with their University Life class assignments by allowing them to observe mail services staff working for 15 to 30 minutes in the mailroom.
- Received an upgraded mail processing machine and an updated tracking system





Work Management Center

The "Pulse" of Facilities Management

Aurthor Williams - Work Control Manager

Strategic
Assessment
(3 Weeks)

Functional Plan
(6 Weeks)

Best Practices /
Capacity for Improvement
(9 Weeks)

Outcomes
(12 Weeks)

Strategic Assessment: Goals for TMA



DECREASE OPEN
WORK ORDERS



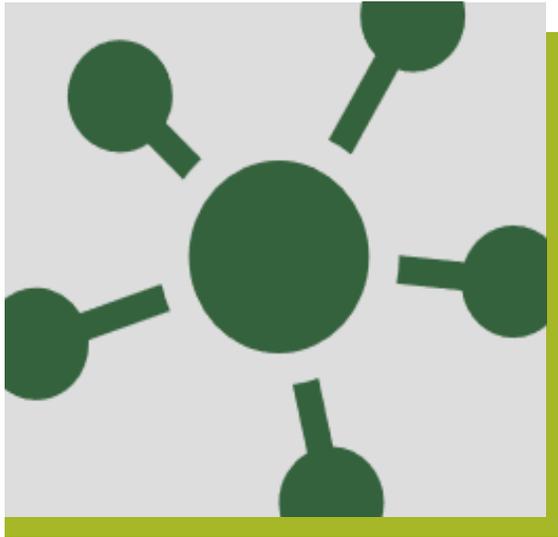
IMPROVEMENT IN
RESPONSE TIMES



INVENTORY
PROCESS

NORFOLK STATE UNIVERSITY

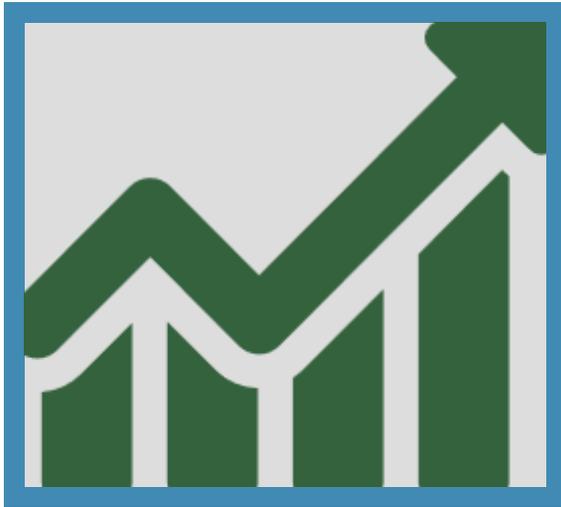
Functional Plan



Work Order Flow/TMA



Communication



Quality Control



Accountability

Best Practices

- 3-E's : Effort, Execution, Efficiency
- Commitment and Consistency
- Non-Negotiables:
 1. Customer Service
 2. Accountability
- Expectations (Proverbial line in the sand)
- Alleviate Customer Aggravation, Irritation, and Frustration



NORFOLK STATE UN

Capacity for Improvement



Efficiency - Seamless transition via TMA; from work request to approval/rejection (with justification) to formal work orders and services rendered.

Inventory: Proper tracking mechanisms and timely ordering of supplies.

Time on Task \$\$\$: Understanding Response Time based on priority levels and the Data Analytics associated with the amount of time services are rendered.

Reporting - Encouraging consistent communication at all levels of management and labor, to increase solution-based thinking, as well as maintaining a proactive maintenance approach campus wide. PREVENTIVE MAINTENANCE 101!

Outcome



Overall goal is to operate our Work Management system at maximum capacity; meaning a comprehensive function of the TMA system and all components that are relative to the mass operation of the department of Facilities Management here at NSU.



DIRECTOR OF ENERGY & SUSTAINABILITY

RICHARD E. MARTIN

Energy & Sustainability

INTRODUCTION

- Energy & Sustainability Accomplishments
- Energy
- Sustainability
- Stay Tuned – More to Come!



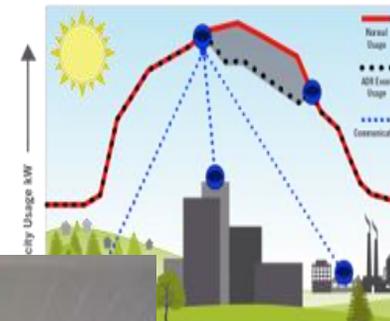
Energy & Sustainability

ACCOMPLISHMENTS:

- US Department of Energy – Federal Energy Management Program visit to NSU
- Virginia Department of Energy (VOE) visited NSU
- VOE and C-Power Demand Response Program
- LED Lighting Grant Submission – Second Nature
- Energy & Sustainability Awareness Project-Workstations/Pavilion Carousels
- West Café renovation to start the foundational SMART Technology on an EMIS Platform to develop the “Campus of the Future”
- Earth Day Week Event – Panel Discussion
- Electric Vehicle (EV Demonstration Events – Successful!

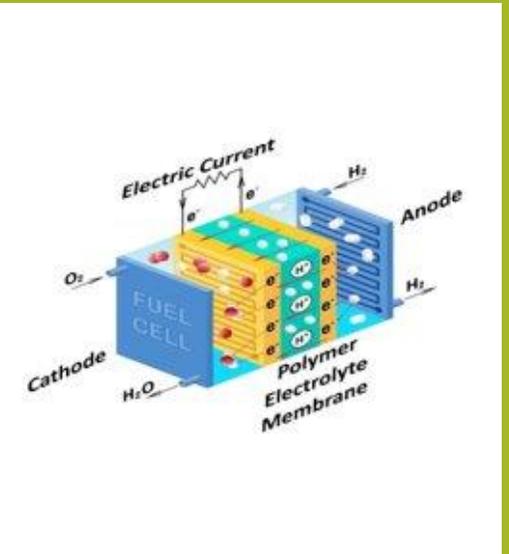


Automated Demand Response



Energy & Sustainability

- Energy Accomplishments:
 - Energy and Sustainability Strategic Plan
 - Campus Energy Water Plan (CEWP) – Resilience
 - SMART Building/Campus Technology
 - EV Charging Infrastructure – On Campus



Energy & Sustainability

Sustainability Accomplishments:

- Recycling/Re-use (Glass, Metal, Paper)
- Recycling Event – Earth Week – April 2023
- Re-Usable Take-Out Trays – Pilot Project
- Urban Farming – Community Engagement – USDA-NRC
- Community Solar Powered Rainwater Harvesting – Grant
- Regional Catastrophic Preparedness Grant Program



Energy & Sustainability



MORE TO COME!

- Host the Virginia Universities' Community of Practice
- Conference Energy Service Performance Contract - ESPC
- HVAC PM Program



Questions!





NORFOLK STATE
UNIVERSITY

We see the future in you.

Office of Planning & Budgeting

NOVEMBER 8, 2023

OPB Mission Statement

Mission Statement

The mission of the Office of Planning and Budget Office is to effectively lead the planning, development, and management of all university budgeting operations as guided by the institutional strategic plan and informed by the University's six-year plan.

OPB Operations

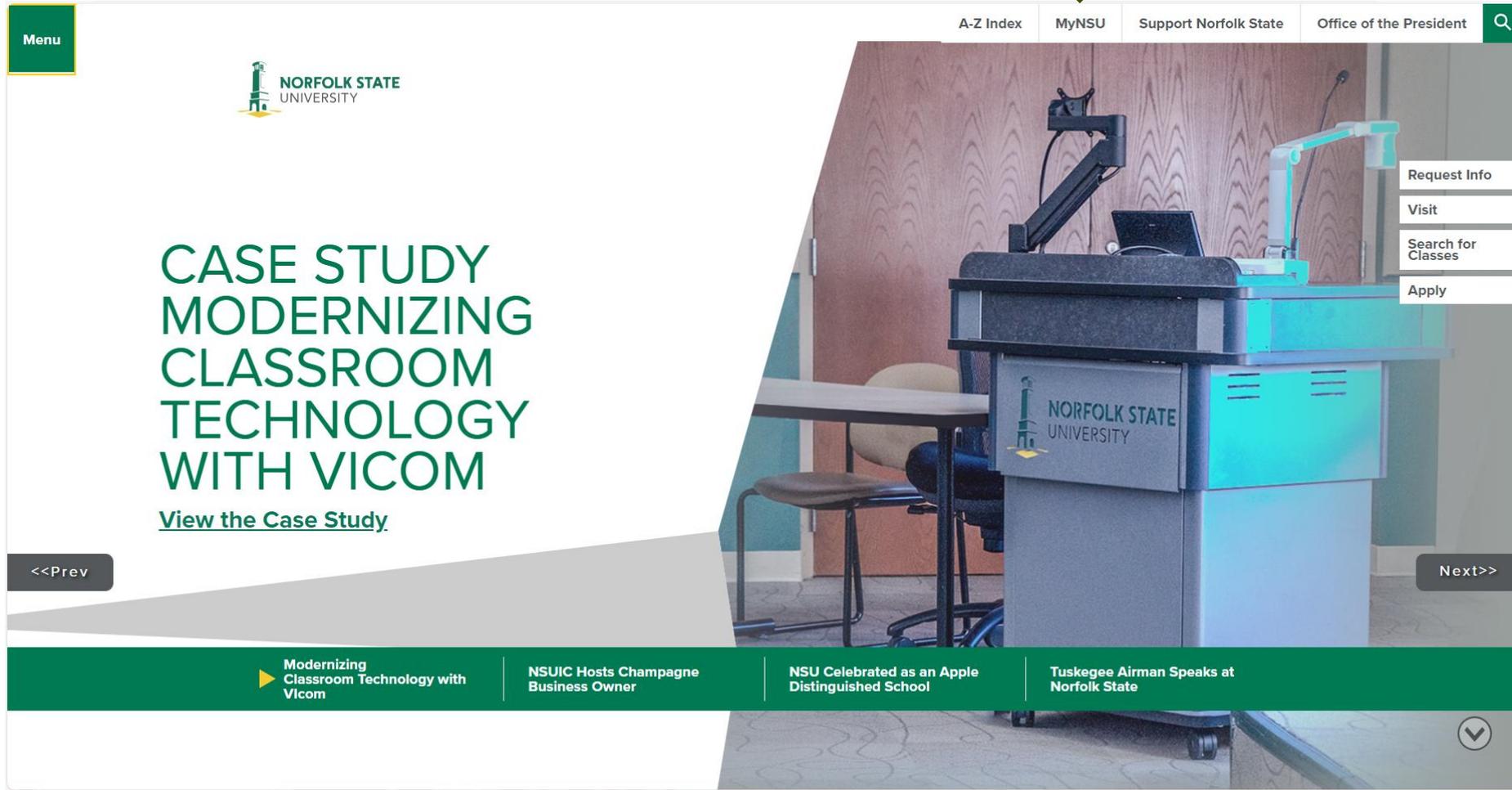
The Office of Planning and Budget leads in the development and management of the university's budgeting activities, including:

- annual operating budgets of the University (revenue and expenditures);
- education, training, and guidance for internal constituents in all aspects of the budgeting process;
- information and analysis to guide planning, decision-making, policy development, and the allocation of financial resources;
- the financial components of the University's Capital Outlay budget; and
- frequent planned communications with university constituents to discuss the statuses of their budgets and their relations to the broader university budget.

Colleague Budget to Actuals Access



BEGIN



The screenshot shows the Norfolk State University website interface. At the top right, there is a navigation bar with links for "A-Z Index", "MyNSU", "Support Norfolk State", and "Office of the President", along with a search icon. A yellow arrow points from the main title above to the "MyNSU" link. Below the navigation bar is a large banner for a case study. The banner features the Norfolk State University logo on the left and a photograph of a modern classroom podium on the right. The text on the banner reads "CASE STUDY MODERNIZING CLASSROOM TECHNOLOGY WITH VICOM" in large green letters, with a link "View the Case Study" below it. On the far left of the banner, there is a "Menu" button. On the far right, there is a vertical sidebar with buttons for "Request Info", "Visit", "Search for Classes", and "Apply". At the bottom of the banner, there are navigation arrows labeled "<<Prev" and "Next>>". Below the banner is a green footer bar with four news items: "Modernizing Classroom Technology with Vicom", "NSUIC Hosts Champagne Business Owner", "NSU Celebrated as an Apple Distinguished School", and "Tuskegee Airman Speaks at Norfolk State". A small downward arrow icon is located in the bottom right corner of the banner area.

Colleague Budget to Actuals Access

MyNSU

NSU Username

NSU Password

Submit



FACULTY/STAFF LINKS

Name	Link
Barnes & Noble (SAIL) Faculty Login	https://sso.bncollege.com/bes-sp/besso/sam/nsuedu/aip/logon
Blackboard	https://nsu.blackboard.com/auth-saml/saml/login?apId=_141_1&redirectUrl=https%3A%2F%2Fnsu.blackboard.com%2Fultra
Cardinal	https://my.cardinal.virginia.gov/psc/hubprd/EMPLOYEE/EMPL/s/WEBLIB_IHUB.ISCRIPT1.FieldFormula.IScript_Cardinalhub
Colleague UI	https://colui5-prod.ec.nsu.edu/ui/home/index.html
Facilities Work Request	https://facilities.nsu.edu:82/home.html
Office 365 Email	https://outlook.office365.com/mail/
Provost Faculty Portal (SAVES, FQS, Course Evaluation)	https://webapps.nsu.edu/facultyapps
Spartan Self-Service	https://colss-prod.ec.nsu.edu/Student/Account/SsoLogin?preserveSession=true
25Live (Event Management Systems)	https://25live.collegenet.com/pro/nsu#!/home/search/event/list

[Acceptable Use of Technological Resources](#)

[Password Reset](#)

Spartan Self Service



Colleague Budget to Actuals Access

Hello, Welcome to Colleague NSU Self-Service!

Choose a category to get started.



Student Finance

Here you can view your latest statement and make a payment online.



Tax Information (1098-T)

Here you can change your consent for e-delivery of tax information.



Student Planning

Here you can search for courses, plan your terms, and schedule & register your course sections.



Grades

Here you can view your grades by term.



Student Finance Admin

Here you can view the Student Finance information as a student would so you can help the student with any questions.



Financial Aid

Here you can access financial aid data, forms, etc.



Banking Information

Here you can view and update your banking information.



Course Catalog

Here you can view and search the course catalog.



Financial Management

Here you can view the financial health of your cost centers and your projects.



Colleague Budget to Actuals Access

Financial Management Overview



Approve Documents

Here you can approve a list of financial documents.



Finance Query

Here you can query your financial data.



Procurement

Here you can create and maintain your procurement documents.



Budget to Actuals

Here you can view the financial health of your cost centers.



Receive Goods and Services

Here you can receive or reject purchase order line items.



Projects Accounting

Here you can view the financial health of your projects.



Colleague Budget to Actuals Access

Budget to Actuals

My Cost Centers Object View Budget Adjustments

Filter

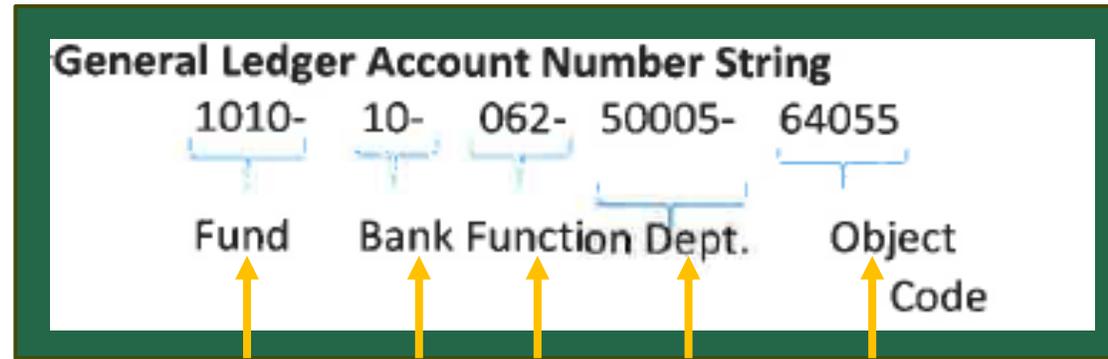
Fund	▼	
Bank	▼	
Function	▼	
Department	▼	←
Object	▼	
Include Active Accounts with No Activity	▼	

Apply Filter ←

Reset Filter Save Criteria

END

Colleague GL Account String



- Fund:** The **Fund** is a four-digit code that identifies the primary source of funding. *Fund* codes can range from 0000 to 9009.
- Bank:** The **Bank** is a two-digit code that identifies the originating cash funding source. *Bank* funding can originate from local, state, or federal banking sources. *Bank* codes can range from 10 to 56.
- Function:** The **Function** is a three-digit code that identifies the specific purpose of the funds. *Function* codes range from 000 to 930.
- Department:** The **Department** is a five-digit code that identifies the campus operating unit that is responsible for managing the allocated budget and resulting expenditures for that entity. Departmental codes can range from 00000 to 99010.
- Object Code:** The **Object Code** is a five-digit code that identifies the classification of expenditures and is standardized to emulate State of Virginia object code and sub-object code descriptions. *Object Codes* can range from 00000 to 72109.

GL Account Information

Budget	Actuals	Encumbrances	Remaining	% Received/ Spent	Financial Health
\$86,954.00	\$34,267.90	\$15,394.02	\$37,292.08	57 %	✓

Budget

- The budget represents the amount of funding that is available for expenses during the fiscal year (July 1 thru June 30).

Actuals

- Actuals represent payments that have been completed against the account. Actuals reduce the available budget by the amount of the purchase.

Encumbrances

- Once a requisition is assigned as a purchase the item becomes an encumbrance, and the University is legally obligated to pay for those goods or services with funding from the designated GL account.
- NOTE: Encumbrances that are not paid by the end of the fiscal year carry forward into the next fiscal year and reduce the new budget by the outstanding amount of the encumbrance.**

GL Account Information (cont'd)

Budget	Actuals	Encumbrances	Remaining	% Received/ Spent	Financial Health
\$86,954.00	\$34,267.90	\$15,394.02	\$37,292.08	57 %	✓

Remaining

- The remaining balance reflects the amount of funds left in the account and available to spend after adjusting for outstanding encumbrances and actual expenditures.

%Received/Spent

- This displays the percentage of funds spent as compared to the amount of funds received within each budget pool.

Financial Health

- Illustrates the financial health of each budget pool:

- Good Health 
- Low Funds 
- Budget Exceeded 

Budget Management Best Practices

- Monitor requisitions and encumbrances at least once per month.
- Receive items in Colleague Financial as soon as they are delivered.
- Monitor budgets at least monthly (at a minimal) to ensure funding is available to cover all expected and anticipated expenses for the year.
- Ensure encumbrances are cleared to “zero” **before** June 30th (fiscal year-end)
- Monitor recurring internal charges, e.g. copy management (based on usage) and telephone services (per line usage) to ensure adequate funding is available to cover these monthly expenditures.
 - Note: These expenses are typically charged one month in arrears.

Year-End Budget Review

Budget managers should conduct a year-end budget review of their accounts to include the following actions:

- Review the Division of Finance and Administration Year-end Campus announcement published each year in March.
- Determine if any additional expenses are required and process requisitions before the established deadline.
- Contact Procurement Services and/or Accounts Payable to close any encumbrances that are no longer needed.
- Receive all goods and/or services in Colleague.
- Send all invoices to Accounts Payable and/or **confirm** all invoices have been sent to Accounts Payable.

OPB Staff Contacts

Dennis Jones
Executive Budget Director
(757) 823-8207
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Tomaya Clark
Senior Budget Analyst
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Areas of Responsibility

- Auxiliaries & Revenue
- Recoveries
- Operating Budget
- Student Services
- University Advancement

Tracy Peele
Senior Budget Analyst
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Areas of Responsibility

- Executive Account Management
- Finance & Administration
- Institutional Operations & Effectiveness
- Student Affairs

Vacant Position
Senior Budget Analyst
(757) 823-2126

Areas of Responsibility

- Provost
- Instruction & Research
- Sponsored Programs
- Public Service
- Academic Support

Joanna Atkinson
Program Coordinator
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Area of Responsibility

- Higher Education Equipment Trust Fund

QUESTIONS



Q&A





NORFOLK STATE UNIVERSITY
Division of Finance and Administration

DFA FORUM

Wednesday, November 8th, 2023, 9:00 – 11:00 AM

AGENDA

Welcome/Introductions

Dr. Andrew T. Carrington
Assistant Vice President

Division Overview/DFA Forum

Dr. Gerald Ellsworth Hunter
Vice President and Chief Financial Officer

Department Training

- *Procurement Services and Central Warehouse*
- *University Controller*
- *Auxiliary Enterprises and Services*
- *Facilities Management*
- *Planning and Budget*

Ms. Ruby M. Spicer
Director

Ms. Karla J. Amaya Gordon
Assistant Vice President/University Controller

Dr. Davida Harrell-Williams
Director

Mr. Terry Woodhouse
Acting Associate Vice President

Mr. Dennis Jones
Executive Director

Closing

Dr. Andrew T. Carrington
Assistant Vice President

Help Us, Help You!

THANK YOU!

Behold, The Green and Gold!