

*Times are approximate.*

**AGENDA**  
**BOARD OF VISITORS**  
**ACADEMIC AND STUDENT AFFAIRS COMMITTEE MEETING**

*Tuesday, November 16, 2021*

*Mary L. Blunt, Chair*

*1:00 p.m. to 3:00 p.m.*

- I. Call to Order/Establish Quorum
- II. Discussion Items
  - a. Career Services Update..... Dr Leonard Brown
  - b. Athletics Budget Overview ..... Ms. Melody Webb
  - c. SACS-COC 5<sup>th</sup> Year Interim Report ..... Dr. DoVeanna Fulton
  - d. Academic Program Update..... Dr. DoVeanna Fulton
  - e. Enrollment Management Strategies..... Dr. Justin Moses
  - f. COVID-19 Update..... Dr. Leonard Brown/Dr. Justin Moses
  - g. Faculty Senate Report ..... Dr. Geoffroy de Laforcarde
  - h. Student Government Report ..... Mr. Jaylin Drewry
- III. Action Item
  - a. **Retroactive approval by the BOV for a one-year extension of the probationary period for tenure and promotion that has been offered to faculty due to the impact of COVID-19**
- IV. Public Comment
- V. Adjournment

**Academic and Student Affairs Committee**

***Mary L. Blunt, Chair***

Heidi W. Abbott

Dr. Terri L. Best

BK Fulton

Larry A. Griffith

Dr. Harold L. Watkins, II

Staff:

*Dr. DoVeanna S. Fulton, Provost and VP for Academic Affairs*

*Dr. Leonard E. Brown, VP for Student Affairs*

*Dr. Justin L. Moses, VP for Operations & Chief Strategist for Institutional Effectiveness*

*Melody Webb, Athletics Director*

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The President participates in all Committee meetings.

**All times are approximate and the Board reserves the right to adjust its schedule as necessary.**



## NSU Board of Visitors Academic & Student Affairs Committee Meeting November 16, 2021

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# AGENDA

- a. Career Services Update
- b. Athletics Budget Overview
- c. SACS-COC 5<sup>th</sup> Year Interim Report
- d. Retroactive Approval for
- e. Academic Program Update
- f. Enrollment Management Strategies
- g. COVID-19 Update
- h. Faculty Senate Report
- i. Student Government Report



# Career Services 2.0

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## Plans for 2021 and beyond



# CAREER SERVICES UPDATE:

- Internships & Mentoring
- Graduate Outcomes
- Cultivating more opportunities
- Meeting the students where they are
- We need your help!



# COMMITMENT TO INTERNSHIPS

**Developing partnerships** with several regional organizations to educate and expand internship opportunities

**Hosting “A How to Post an Internship”** to expand internship opportunities for smaller to medium size businesses

**Participating in the National Association of Colleges and Employers (NACE) HBCU Employer Roundtables** to connect with Fortune 500 organizations

**Partnering with various offices** to utilize Handshake

**Organizing partnerships with the LEAD4IT program** with Deans Keeve and Carrington and CS department chair - Dr. Doswell

**Expanding Mentoring programs**

**Service on SCHEV Academic Workgroup** on internship to create statewide internship opportunities

**Hosting Employer & Academic Hybrid Luncheons** with government and fortune 500 organizations

**Collaborating with the City of Norfolk** Department of Economic Development

**Applying for grants** and we received the first VTOP grant/scholarship that provides NSU professionals access to resources on Experiential Education



# GRADUATION OUTCOMES

- **2018 –2019:**  
Conducted First Destination Survey outlined by NACE
- **2019 –2020:**  
Data was collected but halted due to the pandemic
- **2020 –2021:**  
Pandemic delayed data collections efforts, but data is being collected





# EXPANDING OPPORTUNITIES – CAREER EVENTS

- We host Hybrid Career Events!
- Over 925 – Virtual Events
- 45 – In-person activities



Semester/Year	Number of employers
Spring 2018	65
Fall 2018	57
Spring 2019	95
Fall 2019	107
Spring 2020	90
Fall 2020	116
Spring 2021	117
Fall 2021	132



# 5 Focus Areas



**Brand Handshake as the campus tool**



**Create Career Ambassadors & Liaisons**



**Increase LinkedIn Usage**



**Promote and document Experiences (outcomes)**



**Create More Employer Opportunities**



# We need your help...



**LinkedIn** is a professional networking site but it is also a vehicle to help us celebrate our alumni and our students' successes to the professional world.

- We can capture our alumni success stories and our students' accomplishments.
- We can use it to supplement our Graduates Career Outcome data (What did our students do after graduation data?)

**Handshake** is a global career tool and we need all supporters highlighting and sharing it.

### Norfolk State University

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Norfolk State University is a public four-year, co-ed, liberal arts, historically black university located in Virginia.

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Overview Alumni

#### About us

Norfolk State University is a comprehensive, co-ed four-year institution of higher education located in Norfolk, Virginia.


Norfolk State University  
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2d ·



Over the past year, Dr. Hoppa and Dr. Moni – graduate program coordinators in NSU's Computer Science department – forged a relationship with Parsons, a digitally enabled solutions provider focused on the defense, intelligence, and critical infrastruc...

...see more



28 · 1 comment

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### Norfolk State University

Norfolk State University is a public four-year, co-ed, liberal arts, historically black university located in Virginia.  
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Join us on Wednesday, July 14, at 5:00 p.m. for Transfer Grant and Scholarship Night! Register at <https://bit.ly/Bysweh10> so we can discuss your transfer grant and scholarship opportunities at Norfolk State University. For more i...

...see more


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Alumnus Michael Chase credits his NSU experience for acquiring his position with Netflix. Now he is helping the next generation of Spartans to grab opportunities in Silicon Valley. Read the whole story from our recent Behold Magazine here. <https://bit.ly/3i...> ...see more



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# ATHLETICS BUDGET & FINANCIAL OVERVIEW

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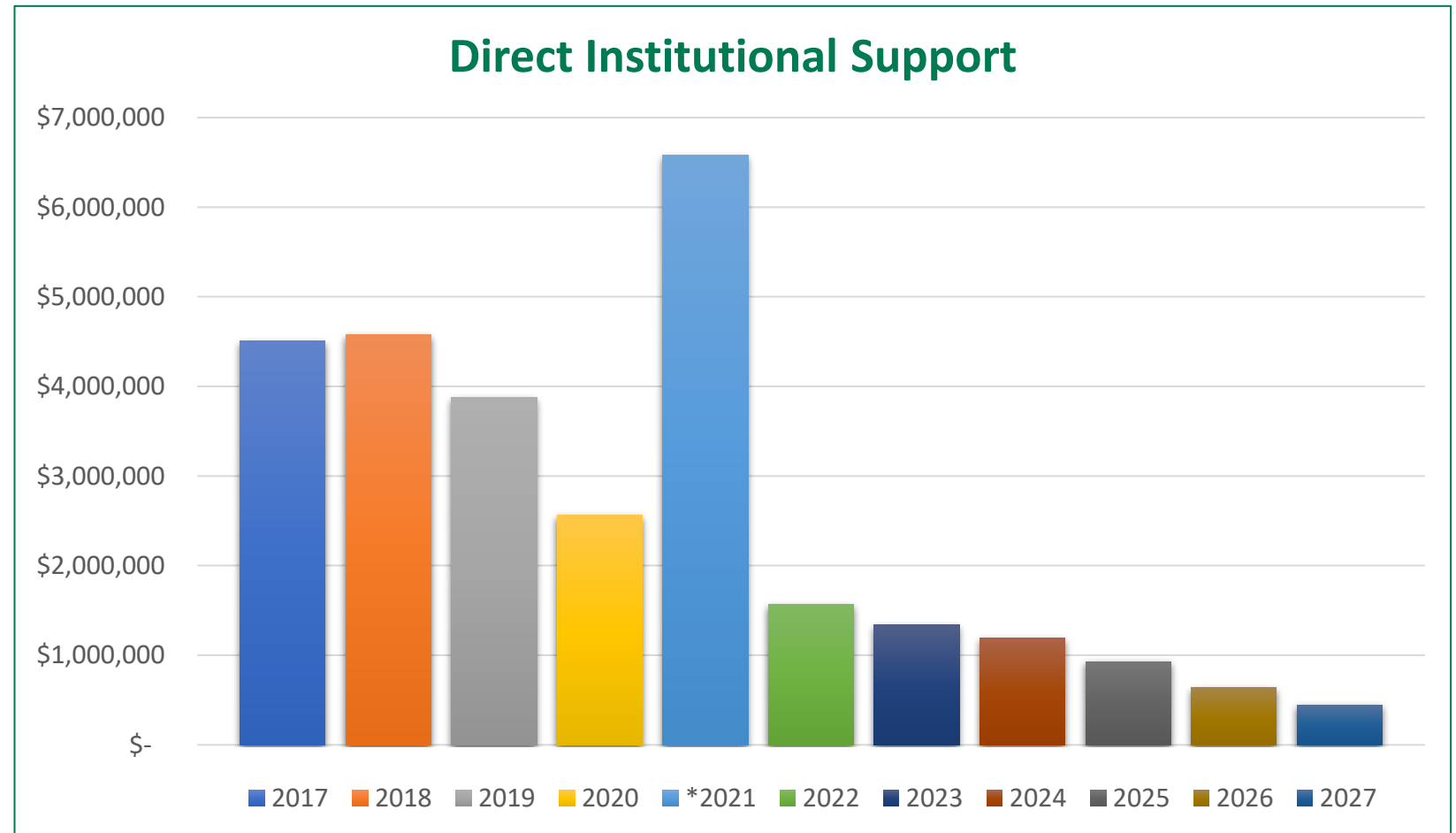
# Athletics – Budget Overview:

## Intercollegiate Revenue Schedule 2022 - 2027

NORFOLK STATE UNIVERSITY – INTERCOLLEGIATE REVENUE SCHEDULE (2022 – 2027)						
	FY22	FY23	FY24	FY25	FY26	FY27
Operating Revenue	\$11,930,637	\$12,161,480	\$12,310,981	\$12,571,463	\$12,863,979	\$13,054,269
Institutional Support	1,569,363	1,338,520	1,189,019	928,537	636,021	445,731
Total Revenue	<b>\$13,500,000</b>	<b>\$13,500,000</b>	<b>\$13,500,000</b>	<b>\$13,500,000</b>	<b>\$13,500,000</b>	<b>\$13,500,000</b>
SYP Fall Enrollment Projection (FY22 Actual)	5,458	5,475	5,500	5,650	5,800	5,950
Opportunities: Sponsorships, Athletics Contributions, NCAA New Funding, Concessions, Vendors, Tailgate and Rental Income.						

# Athletics – Budget Overview: Subsidies & Institutional Support

FISCAL YEAR	SUBSIDY
2017	\$4,509,802
2018	\$4,576,032
2019	\$3,876,693
2020	\$2,561,307
*2021	\$6,576,093
2022	\$1,569,364
2023	\$1,338,520
2024	\$1,189,019
2025	\$928,537
2026	\$636,021
2027	\$445,731





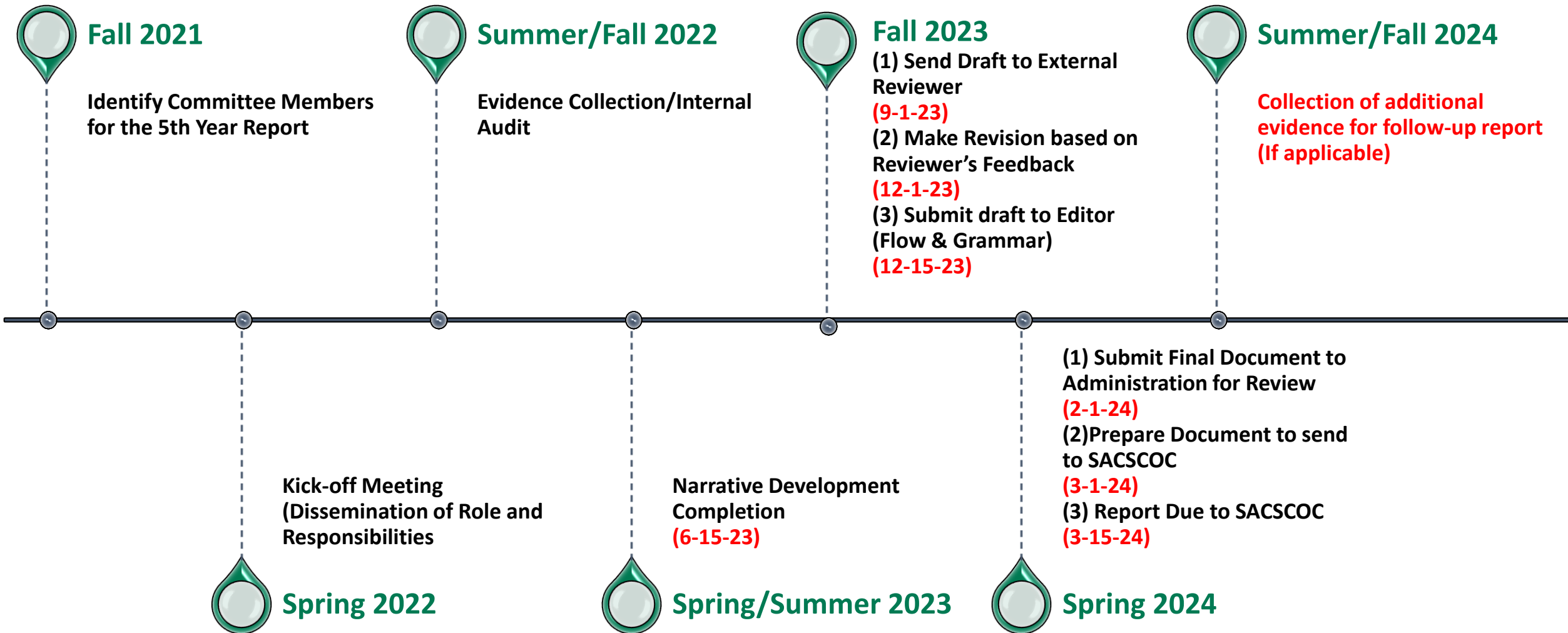


**FIFTH YEAR  
INTERIM REPORT:**  
Pathway to  
Compliance with  
**SACS-COC**  
Principles

# SACS-COC FIFTH YEAR REPORT OVERVIEW

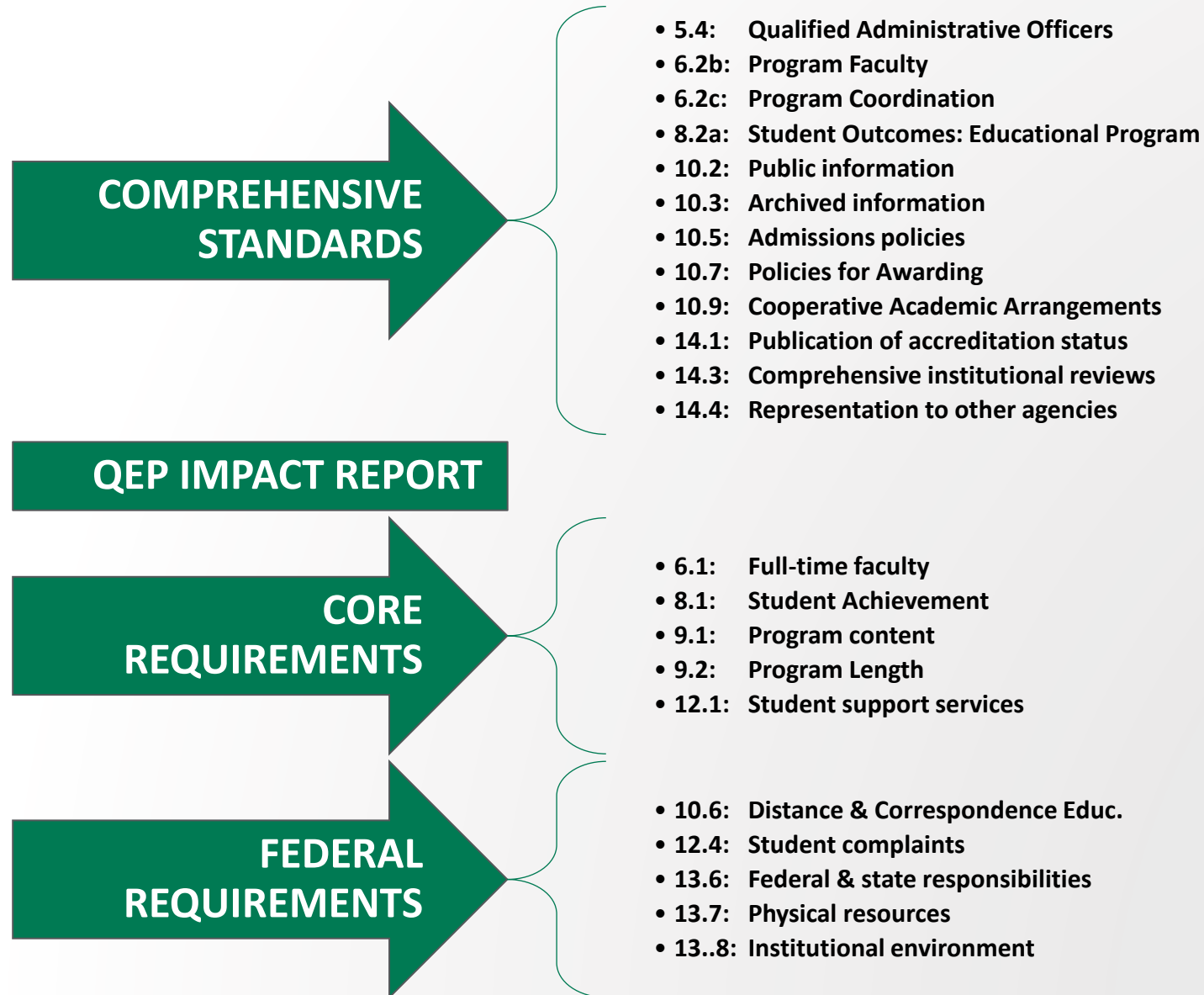
<b>NOTIFICATION:</b>	President and Accreditation Liaison are notified 11 months in advance of the report due date
<b>SUBMISSION:</b>	Report must be submitted to the SACSCOC no later than March 15 <sup>th</sup> of the year the submission is due
<b>REVIEW:</b>	SACSCOC sends report to an off-site review committee
<b>RESULTS:</b>	Institution receives the review results in July of the submission year
<b>OUTCOMES:</b>	Conclusion 1: No additional information request Conclusion 2: <b>Referral Report requested</b>

# SACSCOC FIFTH YEAR REPORT: TIMELINE





# SACSCOC FIFTH YEAR REPORT: COMPONENTS



# SACSCOC FIFTH YEAR REPORT: SUBCOMMITTEES

## EDUCATIONAL PROGRAMS AND POLICIES

- 9.1 Program content [CR]
- 9.2 Program length [CR]
- 10.2 Public information
- 10.3 Archived information
- 10.5 Admissions policies and practices
- 10.6 Distance and correspondence education
- 10.7 Policies for awarding credit
- 10.9 Cooperative academic arrangements

## FINANCIAL & PHYSICAL RESOURCES

- 13.6 Federal & State Responsibilities
- 13.7 Physical Resources
- 13.8 Institutional Environment

## INSTITUTIONAL EFFECTIVENESS

- 8.1 Student Achievement
- 8.2(a) Student outcomes: Educational Programs

## QEP IMPACT REPORT

## ACADEMIC & STUDENT SUPPORT SERVICES

- 12.1: Student support services
- 12.4: Student complaints

## FACULTY

- 6.1: Full-time faculty
- 6.2b Program faculty
- 6.2c Program coordination

## TRANSPARENCY & INSTITUTIONAL EFFECTIVENESS

- 14.1: Full-time faculty
- 14.3: Comprehensive institutional reviews
- 14.4: Representation to other agencies

## ADMINISTRATIVE & ORGANIZATION

- 5.4: Qualified administrative/academic officers

# ACADEMIC PROGRAM UPDATE



Medical Technologies program



Discontinued as of July  
2019 due to various  
factors including but not  
limited to the following:

- Decline in practicum sites
- Lower enrollment



Teach out plan has been completed



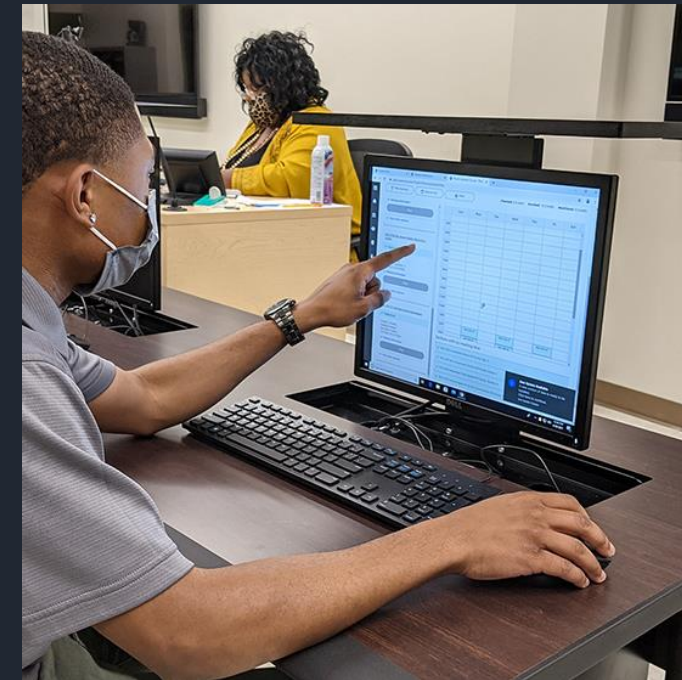
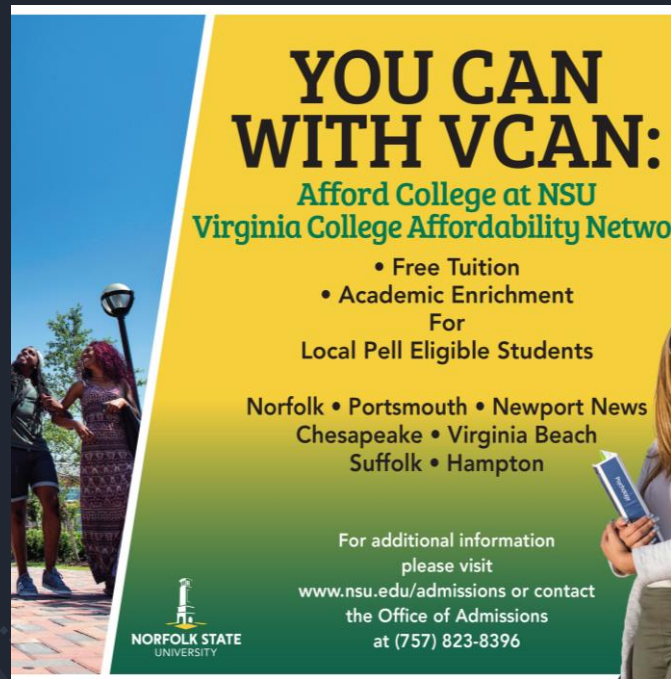
Students are no longer enrolled in this program



# ENROLLMENT MANAGEMENT STRATEGIES

- **New CRM (Customer Relations Management) Tool**
  - Application Management and streamlined review processes
  - Web-based platform that is accessible from any location
  - Increased usage capacity at no additional costs
  - Integration into existing platforms
  - Increased communication and automation
  - Event management and scheduling system
  - Provision of data analytics, statistics, and reporting

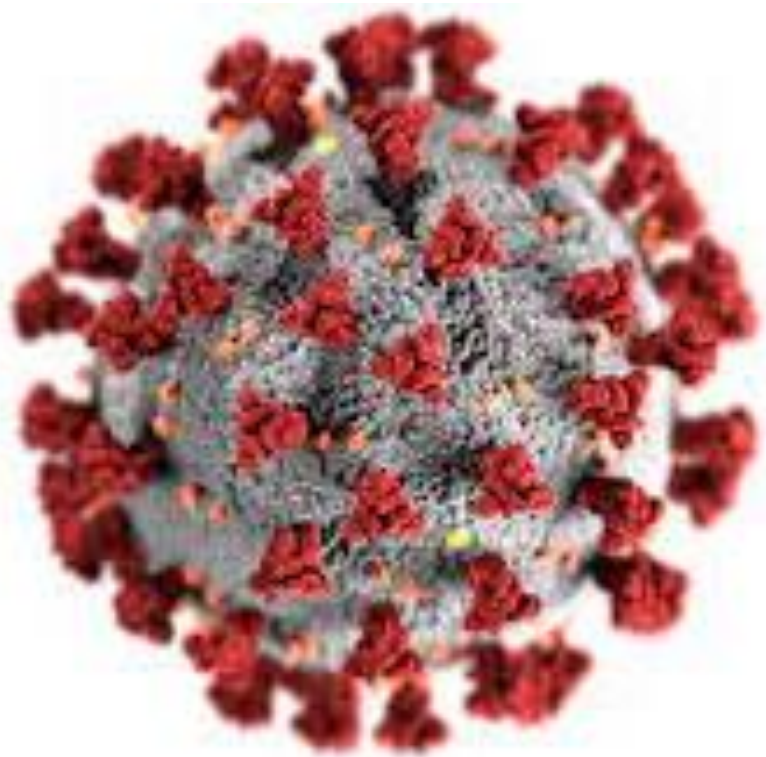




# ENROLLMENT MANAGEMENT STRATEGIES

- Retention:
  - Student Planner System
  - Additional Advising Capacity at the upper division level
  - Additional Financial Aid Opportunities
  - Transfer Boost Initiative

# COVID-19 UPDATE



- **Mitigation Strategies**

- Continued Social Distancing Guidelines
- Masking Requirements
- COVID-19 Vaccination Requirements
- Testing
- Cleaning Guidelines
- Communication regarding safety and updates

## NSU – COVID-19 DASHBOARD

As of 11-12-2021	COVID-19 TESTS PERFORMED:	POSITIVE COVID-19 CASES:	POSITIVITY RATE:
STUDENTS	7962	44	0.0055
EMPLOYEES:	491	0	0
TOTAL:	8453	44	0.0052



# STUDENT GOVERNMENT REPORT

- SGA's Spartan Wellness Committee has begun evaluating the University's wellness practices with hopes of establishing an institution-wide wellness plan.
- SGA has been focused on maintain a robust campus experience and engaged Spartan Community is. The following events have occurred:
  - 2 social functions – held in Echols Gym.
  - In-person Homecoming events for the first time since the start of the COVID-19 pandemic.
- SGA Will be hosting the last Town-Hall meeting of the semester to allow students to voice their concerns directly to their respective departments.
- SGA Spring Semester.
  - Joint Summit with Virginia State University's SGA.
  - Planning for the first "State of the Student Body" address is underway.
  - A theme for this year's Spartan Fest is being decided and more.







# NORFOLK STATE UNIVERSITY

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